



Proposal Evaluation Medical Supply Solutions RFP #090925

	Possible Points	4Sight Labs Inc	Apex OmniSource LLC	Avalon Robotics Inc.	Big Ben Medical Supplies	Cardinal Health, Inc.	Claflin Service Company	Community Products, LLC	DiaMedical USA Equipment LLC	G&C Medical Technology Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	33	30	32	30	35	38	33	37	29
Ability to Sell and Deliver Solutions	150	95	84	105	95	100	105	99	109	95
Marketing Plan	100	73	43	75	78	32	70	63	78	58
Value Added Attributes	100	76	39	79	77	58	67	65	77	59
Depth and Breadth of Offered Solutions	200	127	123	126	126	116	144	134	166	115
Pricing	400	271	250	284	277	256	331	274	327	221
Total Points	1,000	675	569	701	683	597	755	668	794	577
Rank Order		18	24	12	15	21.5	7	20	4	23

	Possible Points	Genesis Disposables, LLC	GlobalMed Holdings, LLC	Henry Schein Inc	Inmar RX Solutions, Inc.	jml medical inc	Kit U Safe	Les Eaux Saint-Leger	McKesson	Medline Industries, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	34	36	38	32	35	26	34	42	34
Ability to Sell and Deliver Solutions	150	103	113	113	112	98	70	97	124	117
Marketing Plan	100	71	77	70	72	67	45	70	78	69
Value Added Attributes	100	73	76	79	80	72	35	69	75	75
Depth and Breadth of Offered Solutions	200	135	150	138	148	158	95	127	153	143
Pricing	400	275	298	318	279	314	238	299	330	316
Total Points	1,000	691	750	756	723	744	509	696	802	754
Rank Order		14	9	6	11	10	25	13	2	8

		MSS Ltd	Nova Medical Supply	Portage Bay Solutions	Prime Health Solutions, Inc	School Health Corporation	SCHOOL NURSE SUPPLY, INC.	Shawsheen Rubber Co, Inc.	WDG Holdings, LLC
	Possible Points								
Conformance to RFP Requirements	Pass/Fail	Pass	Pass		Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace	50	35	30		32	38	37	30	26
Ability to Sell and Deliver Solutions	150	104	102		109	118	107	100	86
Marketing Plan	100	77	76		81	80	71	71	58
Value Added Attributes	100	76	66		68	80	72	61	49
Depth and Breadth of Offered Solutions	200	144	143		121	168	162	130	120
Pricing	400	324	262		259	355	347	290	258
Total Points	1,000	760	679		670	839	796	682	597
Rank Order		5	17		19	1	3	16	21.5

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 Lisa Truax, CPPB, NIGP-CPP
 Senior Procurement Analyst

Signed by:

 A22070A2881D440...
 Brittney Cotner, MBA
 Procurement Analyst

Signed by:

 34FCC9BCA201409...
 Jonathan Love, MA
 Procurement Analyst II

DocuSigned by:

 948306E349B2428...
 Paul Dotson, MA
 Procurement Analyst II